



An Independent Association of Anytime Fitness® Franchisees an Affiliated Chapter of the

American Association of Franchisees & Dealers The Center for Total Quality Franchising®

P. O. Box 10158 Palm Desert, CA 92255-1058 (619) 209-3775

Fax: 866-855-1988 Website: www.AAFD.org Email: AFFA@aafdchapters.org

February 25, 2020

Mr. Chuck Runyon, Chief Executive Officer
Mr. Dave Mortensen, President & Co-Founder
Ms. Stacy Anderson, Anytime Fitness Brand President
Self Esteem Brands
111 Weir Drive
Woodbury, MN 55125

BY EMAIL AND CERTIFIED MAIL: chuck@sebrands.com, dave@sebrands.com, stacy.anderson@sebrands.com

Re: Request for FDD Disclosure of the AFFA, an Independent Association of Anytime Fitness® Franchisees

Dear Mr. Runyon, Mr. Mortensen and Ms. Anderson:

On behalf of the Steering Committee of the AFFA, an Independent Association of Anytime Fitness® Franchisees, we make this formal request that Self Esteem Brands disclose the existence and contact information of the AFFA in its Franchise Disclosure Documents issued and/or published after this date, pursuant to C.F.R. §436.5(t)(8).

The AFFA is duly organized as a chapter of the American Association of Franchisees and Dealers (AAFD). The AAFD is approved as a 501(c)(6) tax-exempt trade association under federal law, and is approved for similar status under California law. The Federal Trade Commission Report on its Amended Franchise Rule explicitly recognizes AAFD chapters as meeting the Amended Rule's requirements for mandatory disclosure. See Report at p. 15508, n. 648.

Please list the following contact information for the AFFA:

AFFA, an Independent Association of Anytime Fitness® Franchisees a Chapter of the American Association of Franchisees & Dealers PO Box 10158
Palm Desert, CA 92255-1058

Phone: 619-209-3775 Fax: 866-855-1988

Email: AFFA@aafdchapters.org

Please confirm your acknowledgement and assurance of honoring this request within 72 hours of your receipt of this correspondence.

Very truly yours,

Robert L. Purvin, Jr., Chairman and CEO of the AAFD On Behalf of the Steering Committee of the AFFA

cc: The AFFA Steering Committee

Robert J. Pawin, J.